



GLOBAL VIETNAM  
LAWYERS



## DINH QUANG THUAN

*Partner*

### CONTACT ME

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### EXPERT PRACTICES

- ☐ Dispute Resolution and Litigation
- ☐ Insurance
- ☐ Commercial
- ☐ Maritime and Shipping
- ☐ Employment and Labour
- ☐ Construction
- ☐ Criminal
- ☐ Civil and Family

### EDUCATION

- ☐ Bachelor Degree of Law, Ha Noi University of Law.
- ☐ CIArb Diploma (Singapore).
- ☐ CEDR Mediator Skills Training (Ho Chi Minh City).

### PROFESSIONAL MEMBERSHIPS

- ☐ VMC Mediator/ CEDR Accredited Mediator.
- ☐ Member of the Bar Association of Ho Chi Minh City, Vietnam.

### LANGUAGES

English and Vietnamese.



## **BIOGRAPHY**

Lawyer Dinh Quang Thuan has more than 13 years of experience working for the People's Court of Ho Chi Minh City, including more than 08 years working as the assistant to the Chief Judge of the Civil Division.

In March 2003, Mr. Thuan decided to leave the Court and start his career as a professional lawyer. He joined Vilaf – Hong Duc where he was a key litigator for more than 5 years before joining Phuoc & Partners (P&P) in October 2008. He became a P&P's Partner in April 2009. 10 years later, in August 2019, Mr. Thuan and 07 other P&P's Partners set up Global Vietnam Lawyers.

Mr. Thuan is highly regarded for his versatility as a labour, commercial, maritime, insurance, construction and criminal trial and appellate lawyer. In his litigation practice, Mr. Thuan has handled a variety of well-known cases including:

- legal actions against a tax agency to decline a tax obligation equal to 7 million USD,
- defending a world-famous soft drink manufacturer in labour disputes against employees,
- handling dispute among members of a 5-star hotel joint venture,
- representing a foreign contractor in resolving dispute over the construction of a high-class housing project,
- handling maritime cases which include applying for arrest and release of sea-going vessels,
- representing a foreign well-known insurer in subrogation cases, representing foreign top cotton and feeds traders in enforcing foreign arbitral awards in Vietnam
- handling large number of debt collection cases for both local and overseas clients including HSBC Vietnam, Dekalb Vietnam, Shell Vietnam, Basf Vietnam, AG Processing Inc., Olam International, VNG ....

Not only handling dispute resolution works including litigation, Mr. Thuan also works intensively to advise clients on various legal fields relating to employment and labour, maritime & shipping, insurance, contract, civil, family, criminal law and other commercial issues.

Mr. Thuan has had several contributions to Saigon Economic Times Magazine and other local newspapers on various commercial issues.

As a Vietnamese native, Mr. Thuan is also fluent in English.

### ARTICLES

- The Article of **“Troubles Inherent in Processing Contracts”** on Saigon Economic Times Magazine.
- The Article of **“Ordinance on Arrest of Ship - A Long-Awaited Act”** on Saigon Economic Times Magazine.
- Co-author of the book Asia Arbitration Guide 3rd Edition 2013.
- NDA dispute, how to handle it.

### SOME OF TYPICAL DEALS

1. Acting on behalf of the Carrier (defendant) in a lawsuit initiated by the cargo owner (plaintiff) against the carrier for cargo damage during a voyage, and successfully assisting the carrier in reaching a mutual agreement with the cargo owner on reasonable compensation for the damaged cargo.
2. Representing ship owner in working with Ho Chi Minh City Port Authority and several concerned parties to solve various issues after the incident of the partial capsizing of MV Alica at Tan Cang Hiep Phuoc Port, Ho Chi Minh City.
3. Acting on behalf of a famous Dubai investor in two multi million USD arbitration cases initiated against a famous Vietnamese real estate company and assisted the client won the cases.

4. Successfully assisting a large foreign seafood company in amicably settling a dispute with a large seafood company in Vietnam over a sales contract of seafood worth of USD 840,000.
5. Successfully assisting a company in Vietnam in amicably settling a dispute with a world-renowned company, over an amount of advertising service fee of about USD 700,000.
6. Successfully assisting a foreign consultancy company in amicably settling a dispute with a Vietnamese well known real estate developer, over an outstanding consultant fee of about USD 40,000.

## **KEY CLIENTS**

- Axa XL Insurance
- BASF Vietnam
- Bluescope Buildings Vietnam Limited
- BNP Paribas
- Bao Viet Insurance
- Cathay Life
- Cedar Financial
- China Construction Bank
- China Shipowners Mutual Assurance Association
- Coca-Cola Vietnam
- Cosco Shipping Lines
- Honeywell International
- HSBC Vietnam
- Intel Products Vietnam
- Liberty Insurance Limited
- Mandarin Ocean
- Maybank Kimeng
- Nuplex Resins
- Novaland
- People's Insurance Company of China
- Sabeco
- Sacomrel
- PPG Vietnam
- Prudential
- Shell Vietnam Limited
- TotalGaz
- URC Vietnam
- UOB Vietnam
- Vietinbank
- VNG
- West Of England
- WK Webster & Co Ltd