



Nguyen Gia Huy Chuong
Managing Partner

PRACTICE AREAS

Corporate (M&A / ECM incl. IPO Advisory)
Real Estate
Capital market
Private Equity and Restructurings

PRACTICE DESCRIPTION

Chuong has more than 20 years of experience in corporate consulting, tax and real estate advisory. His work has primarily been in the areas of corporate consultancy, mergers and acquisitions, and spanning most industry sectors: real estate, hospitality, construction, fintech, family health care, food & beverage, port management, transport and telecommunications. Whether you are an entrepreneur just starting a business or being at the helm of an emerging or high-growth company, Chuong's experiences in management and strategic development of corporations can provide counsel and problem-solving assistance to you along the way.

Along with his knowledge of Corporate (including Merger & Acquisition – M&A and Equity Capital Markets - ECM), Private Equity, HongKong and Singapore IPO advisory, Real Estate and Construction, Chuong has advised and completed numerous mergers and acquisitions of foreign-owned corporations and assisted in resolving intricate tax issues linked to restructuring and M&A transactions.

Since 2010 up to date, Chuong has been consecutively ranking and recognizing as a leading lawyer and The A-list (Top-100 best lawyers in Vietnam) by the Legal 500 Asia Pacific, Asialaw Profiles, In-house Counsel Community, and Asia Business Law Journal.

Currently, Chuong is acting as the Managing Partner of Global Vietnam Lawyers LLC (GV Lawyers), an international law firm established by a group of dedicated and experienced lawyers who have started and advanced their careers with the most prominent law firms in Viet Nam, the latest one in the list being Phuoc & Partners. Chuong has 12 consecutive years acting as the director and managing partner of Phuoc & Partners.

Chuong was used to invite to lecture International and domestic law at the Polytechnics University of Ho Chi Minh City.

PROFESSIONAL HIGHLIGHTS

(1) Vietnamese Real Estate Law Firm of the Year; (2) Acquisition International Legal Award
Merrill Data site and www.acquisition-intl.com

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Leading by Mr. Nguyen Gia Huy Chuong, it is the great honor for Phuoc & Partners to be named as one of the winners of the Acquisition International M&A Award: **Vietnamese Real Estate Law Firm of the Year** and **Vietnamese M&A Law Firm of the Year**. As two of main professional practices of the firm, Mergers and Acquisitions team and Real Estate team have experience and expertise in acting on complex, high-value, cross-border work as well as a range of smaller transactions. We are a top-tier firm for M&A and Real Estate work in Vietnam in which we operate bringing together international experience and local knowledge. We advise on the full range of deal structures from public takeovers/tender offers through to divestments, auctions, take privates and demergers.

(2) Leading lawyer in M&A and Corporate legal practice in Vietnam

The Legal500, <http://www.legal500.com/c/vietnam/corporate-and-manda>

In consecutive years, Chuong is voted as a leading individual of Vietnam.

(3) Asialaw Leading Lawyers in consecutive years from 2013 to 2019

Asialaw - <http://www.asialaw.com/Issue/71638/Asialaw-Leading-Lawyers.html>

Asialaw.com is a corporate counsel's leading online guide to legal developments in the region. Asialaw Leading Lawyers is one of the largest annual surveys of Asia Pacific-focused practitioners and a comprehensive resource for corporate counsel around the world. It aims to identify the region's most highly acclaimed legal experts across key practice areas.

Again, **Chuong is awarded as one of the Asia Leading Lawyers in Restructurings, Private Equity, Corporate, Mergers & Acquisitions and Real estate.**

(4) The A-list: Vietnam Top's 100 Lawyers in the last three consecutive years, 2020, 2021 and 2022 by Asia Business Law Journal (<https://law.asia/top-100-lawyers-vietnam/>)

SOME OF TYPICAL DEALS

1. Advising the 1st biggest container joint venture port in Vietnam between International Port Authority of Singapore (PSA) and Saigon Port in Cai Mep, Phu My, Ba Ria – Vung Tau, with total investment capital of the 1st stage is up to 650 million USD.
2. Advising Texchem-Pack Holdings Limited (ISIN Code: SG1U10932531) (a corporation in Singapore) for its IPO submission at the Singapore Stock Exchange (<http://globaldocuments.morningstar.com/documentlibrary/document/9b63006c646dc1a8.msdoc/original>).
3. Advising the joint venture project between VinaCapital and DIC in a new urban area Lotus Dai Phuoc in Nhon Trach District, Dong Nai Province.
4. Advising Lotte Mart in the 1st hypermarket in District 7 and the 2nd one in District 11, Ho Chi Minh City of Lotte Mart.
5. Advising in several tenders of the High express project Hanoi – Hai Phong (with total investment capital is of approximately 1.3 billion USD).
6. Advising an M&A deal acquiring a well-known fast-food brand, Popeyes® Louisiana Kitchen for their franchise and investment of three first stores in Vietnam.
7. Advising Sacomreal in a real estate M&A deal (60%) in Tan Phu, Ho Chi Minh City, Vietnam with total investment capital is up to 165 million USD.

8. Advising foreign side in an M&A deal of a major real estate project in Hanoi with a listed company in Hanoi, Vietnam (HoSE ticker: HPG) with deal value is about 38million USD.
9. Advising a multi-national beverage company based in Atlanta, USA for legal and intellectual property matters in an M&A project in Vietnam.
10. Advising an investment consortium of 6 companies based in the United Kingdom in an M&A deal with a listed company based in Long An province (HoSE ticker: DTG), to provide deal structure, tax planning, and preparation of all deal related documents to transfer a complex project investing in port, industrial park, residential and utilities in Long An Province.
11. Advising the Green Project of TVX Holdings Group and Etika Groups in Vietnam, legal services were rendered regarding the acquisition by a Japanese master purchaser of companies operating in Singapore, Malaysia, Indonesia and Vietnam. The deal is valued at approximately 231million USD and required consideration of the laws of various jurisdictions, including Japan (as master purchaser), Singapore, Malaysia, Indonesia and Vietnam. (<http://www.etika-intl.com/pdf/announcement/20140630%20-%20EIH%20-%20Completion%20of%20Disposal%20of%20Subsidiaries.pdf>)
12. Advising Serrano Holdings Limited for its divestment and reorganization in Vietnam and for its IPO submission at the Stock Exchange of Singapore, ISIN Code: SG1AD7000003 (For more information: http://www.btinvest.com.sg/markets/news/96759.html?source=si_news) and <http://www.serrano.com.sg/attachment/Serrano-Launch-Press-Release.pdf>)
13. Advising the KAfe Group Limited ("KAfe Group"), the first urban fusion cafe chain in Vietnam, has secured about US\$11.8 million in Series A and B financing from institutional investors in London and Hong Kong, including leading investor, Cassia Investments. Closed over the summer, the Series A financing will be used to support KAfe Group's rapid expansion beyond its current network in Hanoi to Ho Chi Minh City and other cities throughout the rest of Vietnam. KAfe Group is eyeing an overseas public listing at a later stage for further expansion throughout Vietnam (<http://www.dealstreetasia.com/stories/cassia-investments-leads-5-5m-series-a-in-vietnamese-cafe-chain-kafe-group-15818/>).
14. Advising Huy Vietnam Group Limited ("Huy Vietnam"), one of the first international, professionally managed restaurant chains, branded Món Huế, operating in Vietnam and serving traditional Vietnamese food, has secured capital (Series B of US\$15 million in 2014 (<https://www.dealstreetasia.com/stories/vietnam-restaurant-chain-huy-vietnam-secures-a-15-mn-series-b-funding-123/>) and Series C of US\$15 million in 2015 in Malaysia and HongKong) from institutional investors in Singapore and Hong Kong, including AIF Capital, Welkin Capital and Templeton Emerging Markets Group of Templeton Asset Management Ltd to facilitate its ongoing expansion process in Vietnam, (<http://www.dealstreetasia.com/stories/templeton-leads-15m-series-c-for-vietnam-restaurant-operator-5161/>), and Series D of about US\$60 million in late 2016 in HongKong and Singapore.
15. Advising an investment fund based in the United States of American (Global Emerging Markets Group) and British Virgin Islands (AnsenHoldco) implementing an M&A and Share swap deal in a listed Vietnamese company (Duc Long Gia Lai Corporation – HoSE ticker: DLG). This is the unprecedented M&A deal via share swap between a foreign investor and a listed company in Vietnam, which was approved by the Ministry of Planning and Investment and the State Securities Commission of Vietnam. The deal was closed and the foreign investors had become a majority shareholder of Duc Long Gia Lai Corporation.
16. Advising Sacomreal and TTC Land, (HoSE ticker: SRC) in divestment of 40% of shares holding in a joint venture company to Gamuda Land Limited, holding a real estate project scaled at 182ha in Tan Phu, Ho Chi Minh City.

17. Advising Vingroup in an M&A deal to buy out stake of Maximax super-market in Ho Chi Minh City, Dong Nai, Nha Trang, Binh Thuan, and Ninh Thuan provinces.
18. Advising Vingroup in a restructuring project upon completion of an M&A deal acquiring 70% stake of Truong Thanh Furniture Corporation (HoSE ticker: TTF).
19. Advising An Duong Thao Dien (HoSE ticker: HAR) in an M&A deal with Frasers Centrepoint Limited (ISIN Code: SG2G52000004) in Q2 Thao Dien luxury residential apartment project in Ho Chi Minh City.
20. Advising Fleming International Limited for the successful IPO and Listing on the Hong Kong Stock Exchange (HKEx ticker: 8512), a company principally engages in the manufacturing and sale of daily-use candles, scented candles, decorative candles and diffusers with headquarters in Hong Kong and operations in China and Vietnam, including conducting legal due diligence and rendering legal advice and compliance consultancy for the Company; drafting and reviewing the IPO Prospectus; providing legal opinions addressed to the Company, the Sponsor and the underwriters to the IPO upon issue of the Prospectus, the Listing, as well as to the Hong Kong Stock Exchange and the Securities and Futures Commission; and other required legal advice for the whole IPO and Listing process (<http://www.hkexnews.hk/listedco/listconews/GEM/2018/0629/GLN20180629005.pdf>).
21. Advising a consortium of prominent and professional investors, in an M&A and private equity placement deal in Rever Technology Joint Stock Company – the target company operating in high-tech real estate business in Vietnam.
22. Advising TTC Energy in an M&A solar power plant of 48MW in Tay Ninh province, with Gulf Energy Development Public Company Limited (Thailand).
23. Advising TTC Energy in an M&A solar power project in Tay Ninh province, with B.Grimm Power Public.
24. Advising GHW International for the successful IPO and Listing on the Hong Kong Stock Exchange of GHW International (Stock Code 9933.HK) (Main Board). (<https://www1.hkexnews.hk/listedco/listconews/sehk/2019/1231/2019123100037.pdf>).
25. Advising Lineage Logistics Holdings LLC, the world's largest and most innovative provider of temperature-controlled logistics solutions in an acquisition of Emergent Cold Storage, the world top 25 companies specializing in providing cold chain services (<https://www.gcca.org/about/resources/about-industry/technical-publications/surveys-market-research/iarw-global-top-25>).
26. Advising National Housing Organisation JSC (N.H.O JSC) in an M&A real estate located at Phu Do Ward, Nam Tu Liem District, Hanoi.
27. Advising the seller in a sale of its full stake for an undisclosed sum in a Singaporean architectural structure design company, the buyer is Tokyu Construction Corporation ([TYO 1720:JP](https://www.indoeng.com/tokyu-acquires-indochine)) (<https://www.indoeng.com/tokyu-acquires-indochine>).
28. Advising the seller in a sale of its shares for an undisclosed sum in a Vietnamese billion USD technology corporation, specializing in digital content and online entertainment, social networking, and e-commerce; the buyers are an investment fund in Korea and a financial corporation focusing on asset management and investment banking in Korea, Singapore and Vietnam. We played the essential role in efficiently assisting the seller in advising on the deal structure, Fx. matters, tax regime, drafting - negotiating for sale and purchase shares agreement and the relevant transactional documents. The deal successfully closed in 2021.
29. Advising the seller in the transaction of selling more than 60% of the shares of a project company holding an islet tourist urban area project in Dong Nai province, Vietnam. The project value is more than 10 trillion

dong. The Buyer in this transaction is a professional real estate developer in Ho Chi Minh City and the Central of Vietnam. In this M&A deal, GV Lawyers plays a key role in providing effective legal advice on deal structure, legal due diligence, and drafting all transactional documents. The deal was successfully closed recently.

30. Advising an affiliate of one of the biggest real estate developers in Singapore in its successful corporate bond issuance of about VND2,000 billion by 02 stages of private placements for the development of residential project in Thu Duc, Ho Chi Minh City, Vietnam. The deal was successfully closed recently.
31. Advising a joint venture capital fund from the US and Japan in acquiring an industrial park development company which is a HoSE listed company and advising the de-listing procedure. The deal was successfully closed recently.
32. Advising East Ventures Capital in a legal due diligence and fundraising transaction in relation to Medigo Vietnam. Medigo Vietnam is a Vietnam-based telehealth platform that provides on-demand medicine prescription and delivery services. [Vietnam-based Medigo raises US\\$ 2m funding from East Ventures \(https://www.dealstreetasia.com/stories/east-ventures-medigo-334213\)](https://www.dealstreetasia.com/stories/east-ventures-medigo-334213)
33. Advising a shopping centre operator in acquiring a podium of a premium trade center in Thu Duc City, Ho Chi Minh City.
34. Advising a HoSE listed company in conducting a mega legal review of their about 90 trading centers nationwide Vietnam.

PROFESSIONAL MEMBERSHIPS

- Member of the Commonwealth of Australia Trade Commission in Vietnam.
- Member of the Nordic Chamber of Commerce in Vietnam.
- Member of the International Bar Association (www.ibanet.org).

BAR ADMITTANCE

- Member of the Bar Association of Ho Chi Minh City, Vietnam; and
- Member of Vietnam Bar Federation (<https://www.liendoanluatsu.org.vn/>).

EDUCATION

- Master of Law in Bristol Law School, the UWE, UK (majored in International Trade Law);
- Bachelor of Law Degree, from the Law University of Ho Chi Minh City (majored in Economic and Trade Law).

LANGUAGES

Vietnamese and English

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