



GLOBAL VIETNAM  
LAWYERS

PARTNER'S PROFILE





# GLOBAL VIETNAM LAWYERS

## HOANG QUOC NHAT TRUNG

Position: Partner

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### EXPERT PRACTICES

Corporate,  
Real Estate,  
Merger & Acquisition,  
Investment and Restructuring

### BIOGRAPHY

By starting his career as an attorney with some well-known law firms in Ho Chi Minh City, Vietnam, Mr. Trung gained much valuable knowledge and experience in various legal fields including investment, trade (including foreign trade), corporate matters, logistics, labour, tax, intellectual property, and others, whereby Mr. Trung built up a solid and deep background for his professional development at P&P later. During this time, Mr. Trung had the great opportunity to serve major international clients such as Fuji Xerox, CBRE, Schenker, Interfood, Avafood, Regus, Sika, Dupont, Akzo Nobel, Franco Pacific, KMTC, KCTC, Evergreen, Shibusawa, Hanshin, Dupon, and many more.

At GV Lawyers, Mr. Trung brought his professional career to a higher level when he became a firm expert in the fields of M&A, Corporate, Real Estate, and Investment and Restructuring and, as such, dedicated himself to the success of high-demanding clients including the Berjaya Group, Dai-ichi Life Vietnam Fund Management (DFVN), Khang Dien Real Estate, Kinh Do Group, Essilor Group, MB Bank, Lafarge Cement, Mon Hue

#### HCMC - Head Office

8F, Centec Tower  
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Restaurant, Novaland, Sacomreal, Smart Shirts, Sumitomo Group, Thanh Thanh Cong Group, URC, VinaCapital, VinGroup, and many others.

## Some of Typical Deals:

1. Advising a well-known Ho Chi Minh City-listed real estate developer to successfully complete a M&A deal valued at more than US\$7 million of a target company running a real estate project of residential houses located in Phu Huu Ward, District 9, Ho Chi Minh City, from a Hong Kong-based investment fund of Chiaphua Group;
2. Advising Essilor Group, the world leader of lenses and all areas of eye care, for their incorporation of two subsidiaries in Vietnam, acquisition and development of distribution system of eyeglasses and relevant products in Ho Chi Minh City and Long An Province, Vietnam;
3. Advising Vingroup in a US\$85 million M&A deal to buy out stake of all shareholders to acquire a well-known supermarket chain in Ho Chi Minh City, Dong Nai, Nha Trang, Binh Thuan, and Ninh Thuan provinces;
4. Advising for an exit deal between a group of Vietnamese transferors (including Sacomreal and TTC Group) with the transferee being a Malaysian real estate developer in a joint venture company implementing the new urban area located in Tan Phu District, Ho Chi Minh City, with total deal proceeds is up to US\$68 million;
5. Advising for the share subscription and the provision of guarantee to a joint venture company among Sunny Force, an indirect wholly-owned subsidiary of Luen Thai Holding Limited, and Smart Shirts HongKong together with the Thien Nam Sunrise JV Shareholding Company (including Thien Nam Investment and

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Development Joint Stock Company, Sunrise (Shengzhou) Textiles Co., Ltd., Itochu Textile Prominent (Asia) Co., Ltd.) located in Bao Minh IP, Nam Dinh Province. The total subscription is about US\$15million, while the guarantee amounts to US\$50 million (equivalent to approximately HK\$389 million);

6. Advising 6 companies based in the United Kingdom to exit from 4 projects of industrial park, port, residential, and industrial utilities services concerning a land area up to 600ha in Long An Province with the deal value of 270 million USD;
7. Advising Khang Dien House Trading and Investment JSC, a listed company on HOSE, to acquire 45% shares of PVPF3 Limited (Prudential Fund) in Khu Dong Real Estate Investment and Trading JSC;
8. Advising Best Inc., a leading Smart Supply Chain service provider in China, engaging in providing comprehensive supply-chain, logistics solutions, services to online and offline businesses and having shares listed on the New York Stock Exchange, for a M&A deal with an outstanding logistics supplier in a Northern Vietnam.

## PROFESSIONAL MEMBERSHIP

Member of the Bar Association of Ho Chi Minh City

## EDUCATION

- Bachelor of Law Degree, from Hue University
- Bachelor of Foreign Trade Degree, from the Foreign Trade University (Base 2 in Ho Chi Minh City).

## LANGUAGE

Vietnamese and English

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